## **Financial Solidity**

You buy insurance to protect you financially and provide peace of mind. Select a company that is likely to be financially sound for many years

## How can I assess the financial strength of an insurance company?

Four independent agencies—A.M. Best, Fitch, Moody's and Standard & Poor's—rate the financial strength of insurance companies. Each has its own rating scale, its own rating standards, its own population of rated companies, and its own distribution of companies across its scale. Each agency uses numbers or plusses and minuses to indicate minor variations in rating from another rating class.

The agencies disagree often enough so that you should consider a company's rating from two or more agencies before judging whether to buy or keep a policy from that company. Moreover, agencies will announce changes of ratings on any day. It's probably prudent to check annually on the ratings of any company you're interested in.

Some points for using the ratings:

- Don't rely only on what the insurance companies say about their ratings from these agencies.
  Companies are likely to highlight a higher rating from one agency and ignore a lower one from another agency, or to select the most favorable comments from a rating agency's report.
- To use the ratings from more than one independent agency, you need to understand that each agency's rating code is different from the others. For example, an A+ from A.M. Best is the next-to-top rating of its 15 categories, but an A+ from Fitch or S&P is their 5th-highest rating (out of 24 categories for Fitch, and out of 19 categories for S&P). Moreover, Moody's doesn't have an A+ rating.

However, the ratings can be classified into "secure" and "vulnerable" mega-categories. Here, as of August 2008, are the rating scales for each of the "secure" rating classes, and all the "vulnerable" classes combined (source, except for Weiss: The Insurance Forum, September 2008 issue).

## SECURE AND VULNERABLE INSURANCE RATINGS

Rating Agency	Category	Description		# of companies in category		% of rated companies in category
A.M. Best	A	Superior	37		3.8	
	A	Superior	149		15.4	
	A	Excellent	194		20.1	
	A-	Excellent	285		29.5	
	В	Very good	128		13.3	
	В	Very good	99		10.3	
	B and lower	Vulnerable	63		6.5	
			4.0			
Fitch	AAA	Exceptionally strong	10		3.2	
	AA	Very strong	46		14.5	
	AA	Very strong	50		15.8	
	AA-	Very strong	56		17.7	
	A	Strong	64		20.2	
	A	Strong	45		14.2	
	A-	Strong	16		5.0	
	BBB	Good	17		5.4	
	BBB	Good	5		1.6	
	BBB-	Good	2		1.9	
	BB and lower	Vulnerable	2		0.6	
Moody's	Aaa	Exceptional	6		3.2	
	Aa1	Excellent	11		5.9	
	Aa2	Excellent	36		19.1	
	Aa3	Excellent	51		27.1	
	A1	Good	19		10.1	
	A2	Good	15		8.0	
	A3	Good	10		5.3	
	Baa1	Adequate	12		6.4	
	Baa2	Adequate	1		0.5	
	Baa3	Adequate	12		6.4	
	Ba1 and lower	Vulnerable	15		7.9	
	AAA	Extremely strong	21		5.8	
S & P	AA	Very strong	23		6.4	
	AA	Very strong	69		19.1	
	AA-	Very strong	49		13.6	
	A	Strong	38		10.5	
	A	Strong	77		21.3	
	A-	Strong	29		8.0	
	BBB	Good	19		5.3	
	BBB	Good	9		2.5	
	BBB-	Good	10		2.5	
	DDD-	<b>3</b> 000	10		2.0	

<sup>\*2004</sup> figures; updated information not available \*\*As of March 25, 2003

## **RATINGS AGENCY CONTACT INFORMATION**

Agency	Web site	Address	Phone number
A.M. Best Company, Inc	www.ambest.com	Ambest Rd. Oldwick, NJ 08858	908-439-2200
Fitch Ratings	www.fitchibca.com	1 State Street Plaza New York, NY 10004	1-800-75- FITCH
Moody's Investor Services*	www.moodys.com	99 Church Street New York, NY 10007	212-553-0300
Standard & Poor's Insurance Ratings Services*	www2.standardandpoors.com	55 Water Street New York, NY 10004	212-438-2000

<sup>\*</sup>To use these Web sites, you have to register, but the service is free.